



F O R T I S By Sentinel

BUSINESS CONTINUITY AND RESILIENCE SOLUTIONS

Cyber Insurer Readiness Workshop

Enhance your cyber
insurance readiness.

ADVANCING YOUR PROTECTION

SENTINEL MODERATOR QUALIFICATIONS

A CyberSecurity expert with 20 years of IT security experience and 6 years leading Fortis by Sentinel's response team to success in over 350 identify/quarantine/recover operations.

Cyber Insurer Readiness Workshop

Uncover gaps and strengthen your position when applying for cyber insurance.

WORKSHOP OVERVIEW

• Led by Experienced Cyber Security Specialists

As a managed security provider responsible for ensuring hundreds of organizations receive the strongest possible protection, detection, response, and recovery services, Fortis has extensive experience working with nearly all major cyber insurers.

• Identify Challenges and Gaps

Our experts understand the various requirements from cyber insurers, and will help your organization avoid issues that may prevent the approval or renewal of coverage. Fortis workshops lower costs and address 11 critical areas using a consolidated list of procedures and questions from top cyber insurers. Our Q&A-style review uncovers gaps that may result in a denial of coverage. Your responses will also be compared with the requirements of specific insurers to better understand your current level of preparedness.

• Delivering Your Health Rating

Additionally, a third-party risk rating (similar to a credit score) is provided, which assesses your organization's cyber health from the perspective of honeypots throughout the internet. You can also find out how your cyber hygiene compares to similar organizations in your industry.

• Provide/Perform Remedial Activities

Our experts prepare a prioritized list of changes required to remediate issues, including optional Fortis design and implementation services.

• Improving Cyber Insurance Readiness

The Fortis cyber security workshop delivers critical insights that can strengthen your overall security posture, reduce compromise exposure and avoid critical mistakes when applying for coverage. This workshop has resulted in positive underwriter feedback and has frequently led to more favorable coverage terms and/or costs.

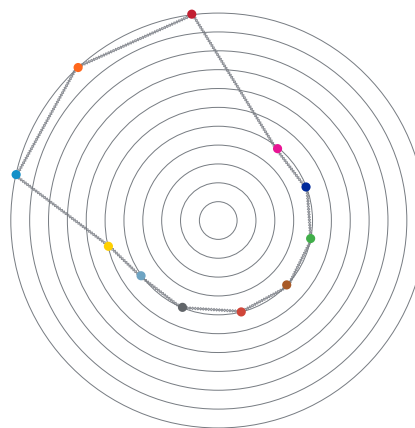
BENEFITS

- Better prepare for the application processes, questions, and requirements to obtain cyber insurance.
- Identify cyber gaps that may result in denial of coverage and prioritize areas requiring remediation.
- Discover how your organization compares against the various requirements of top insurers.
- Position your organization to potentially influence insurers into better coverage and/or lower premiums.
- View your security hygiene with a risk rating and peer comparison (powered by BitSight).
- Improve your ability to qualify for coverage from most major insurers, including but not limited to:

AIG
AXA
Beazley
Chubb/ACE

Countrywide
Dual
Great American Insurance
Marsh

Philadelphia
Tokyo Marine
Travelers
USLI/Berkshire



- EMAIL & OFFICE PRODUCTIVITY SECURITY
- MERCHANTS, POINT OF SALE, AND PCI
- NETWORK INTERRUPTION EXPOSURE
- SECURITY CONTROLS & COMPLIANCE
- BUSINESS CONTINUITY & PLANNING
- BACKUPS & RESILIENCE
- VULNERABILITY & SCANNING
- DETECTION & RESPONSE
- SECURITY PRODUCTS & SOLUTIONS
- SOFTWARE & SERVICE ACCOUNTS
- IDENTITY & ACCESS MANAGEMENT



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